



Bihar State Milk Co-Operative Federation Ltd.

DAIRY DEVELOPMENT COMPLEX,
P.O. - BIHAR VETERINARY COLLEGE, PATNA-800014(BIHAR)
Phone No- 2228953,2228347, Fax No-0612-2228306

E-Mail: marketingcomfed@gmail.com, Website: <http://www.sudha.coop/>

INVITATION OF OFFERS FOR ASSOCIATING AS SUPERDISTRIBUTORS FOR LONG SHELF LIFE SUDHA PRODUCTS INCLUDING UHT MILK (BOTH POUCH AND TETRAPAK), DAIRY WHITNER, MILK POWDER GHEE ETC.

Passport
Size
Photograph of
Applicant

**Areas intended to cover for long shelf life :
Sudha Milk Products / UHT Milk
(both Pouch & Tetra pack) / Dairy Whitener/
Milk Powder / Ghee**

1. **Name of applicant (Block letters) :**
2. **Date of birth & age :**
3. **Educational qualification :**
4. **Postal address # :**

5. **Registered Name & Address of the Firm # :**

6. **Whether Proprietorship Or Partnership # :**

7. **Phones**

Office Nos. :

Mobile Nos. :

Fax Nos. :

Residence Nos.:

E-mail address :

8. **Name & Address of Branch Office/s, if any :**

9. Registration Details (to be supported by document)

- a) VAT :
- b) CST :
- c) License no/date obtained under
Municipal / Shops and Establishment Act :
(Attested copies to be enclosed)
- d) FSSAI License Details
- e) PAN Number :

10. Nature and Details of present line of business /es : (supported by document)

Products	Company / Brand	Appointed Year	Annual Turnover	Areas Covered	No. of Outlets

* Preference will be given to parties having turnover of Rs. Ten Crores per annum. Financial audited report of last year should be enclosed.

11. Declaration that the person / firm have no criminal antecedents and have not been black listed by COMFED before (Affivavit to be attached)

12. Infrastructure Facilities Available :

A. Godown : (to be supported by Photograph)

i. Dimension : (Dry Godown Spell details)

ii. Address and Location :

B. Office Address and Location :

C. Delivery Vehicle : (to be supported by Photograph)

i. Number / type of vehicle/s :

D. Staff Employed :

i. Office :

ii. Sales :

13. Associate or Sister Concerns (If any) :

Name & address	Established Year	Product Dealt with		Annual Turnover
		Company	Products	

14. Ability to invest funds per month for stocking and distribution of Sudha milk products / UHT milk / Dairy Whitener / Milk Powder / Ghee in Rs. (Self-declaration to be attached):

15. Name and Address of Banker :

16. Expected Lifting per months of Sudha milk products / UHT milk (Either or both pouch & Tetrapak)/ Dairy Whitener / Milk Powder / Ghee per month that can be assured by the Party if appointed as Super Distributor.

- a) Item Interested for :
- b) Sales (Liters / kgs) :
- c) Value (Rs.) :

17. Details regarding Business handled earlier and discontinued (Sales Experience)

Company	Products & Area covered	Dealt From	Dealt Till	Annual Turnover	Reasons for Discontinuing

* Preference will be given to parties having turnover of Rs. Ten Crores per annum.

Note : Enclosure for sl.no. 9, 10, 11, 12, 14, and 17 will be necessary to be attached with application.

We hereby certify and declare that :

1. The details / documents furnished by us above are true to the best of our knowledge. In case of COMFED find any of the information / documents furnished false / fraudulent, COMFED can cancel the super distributorship without notice.
2. In future, any significant changes in the details furnished above, we undertake to inform COMFED regarding the same in writing.
3. We understand that the Business dealings with COMFED regarding this super distributorship / are on principal to principal basis.
4. We shall take all possible steps to achieve maximum sales of COMFED milk products / UHT Milk / Dairy Whitener / Milk Powder / Ghee, proper coverage to all the retail outlets in the allocated area. We would not indulge in intruding in to other's territory.
5. We shall provide all facilities for adequate and efficient distribution of Sudha Milk Products / UHT Milk / Dairy Whither / Milk Powder / Ghee.
6. We shall store sudha milk products/ UHT Milk/ Dairy whitener / Milk Powder / Ghee in a hygienic manner with due care without causing damage to the goods.
7. We shall comply with all the statutory requirements and rules in force from time to time and we undertake to keep COMFED indemnified from the consequences arising out of any lapse on our part in observing the statutory requirements
8. We agree to provide all kinds of information regarding statistics, market information from time to time as required by COMFED.
9. We guarantee that all outlets will be covered fully.
10. We agree that in case of any failure to comply with T & C of agreement, COMFED shall be free to appoint other distributor and/or make direct supplies to other parties without any reference/ compensation to us.
11. We undertake to sell to all the outlets and clients at prices prescribed by COMFED from time to time and will not indulge in changing the price structure.
12. We shall provide free delivery service to all outlets in the area allotted and shall not insist on clients to buy case-lot quantities.
13. COMFED Reserves the right to modify/amend any or all the terms and condition/s stipulated for appointment of distributor / super distributor.

Date:

Signature of the applicant

Place:

With seal of firm